## Message Text

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INFO OCT-01 ISO-00 EB-08 /021 W

-----048812 251002Z/12

P 250905Z AUG 77

FM AMEMBASSY JAKARTA
TO USDOC WASHDC PRIORITY
AMEMBASSY SINGAPORE
INFO SECSTATE WASHDC 3426
AMCONSUL SURABAYA
AMCONSUL MEDAN

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EO 11652: NA

TAGS: BTIO ID

SUBJ: FOREIGN GOVERNMENT TENDER - REQUEST FOR PREQUALIFICATION

- 1.560/01/T042
- 2.082577
- 3. ROSOENOTO
- 4. 560 INDONESIA
- 5. N -- DEPARTMENT OF MINING
- 6. A. WRITE TO --
- B. IR. ADNAN KUSUMA, PRESIDENT DIRECTOR
- C. P.N. TAMBANG BATUBARA (STATE COAL MINING ENTERPRISE), JALAN PRO

F.

DR. SUPOMO S.H.NO.10, TROMOL POS 405 KBY., JAKARTA SELATAN, INDONESIA. TEL. 584861, 583633. CABLE ADDRESS: BATUBARA JAKARTA

7. 1140/I/1977

8. -

9.201

10. GOI DEPT. OF MINING, P.N. BATUBARA AND PJKA HAVE CARRIED OUT PRELIMINARY STUDIES RELATED TO AN INTEGRATED COAL MINING AND TRANSPORTATION PROJECT IN SOUTH SUMATRA INTENDED TO SUPPLY LARGE QUANTITIES OF COAL TO COAL OR DUAL-FIRED ELECTRIC GENE-UNCLASSIFIED

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RATING STATIONS TO BE LOCATED IN JAVA; THE FIRST PHASE OF WHICH WOULD BE 2 X 375 MW TO COME ON STREAM IN 1984/1985. LOCATION OF THE GENERATING STATION HAS BEEN DETERMINED IN PREVIOUS STUDIES. FEASIBILITY STUDIES OF THE RAIL TRANSPORT TERMINAL/MATERIALS HANDLING FACILITIES/SEA TRANSPORT HAVE BEEN CARRIED OUT AND A DRILLING PROGRAM TO ACCURATELY DELINEATE COAL RESERVES AND COAL QUALITY IN P.N. BATUBARA'S AIRLAYA CONCESSION AT BUKIT

ASAM IS PRESENTLY UNDERWAY FOR COMPLETION IN JUNE 1978. GOI HAS REQUESTED WORLD BANK TO PROVIDE A LOAN FOR THIS DEVELOPMENT WHICH WOULD PROVIDE FOR THE RETENTION OF A CONSULTANT/ PROJECT MANAGER TO UNDERTAKE:

A. MINE SYSTEMS DESIGN AND EVALUATION: THE PREPARATION OF A MINING PLAN FOR DEVELOPMENT OF BUKIT ASAM COAL RESERVES. B. PROJECT SYSTEM EVALUATION: A TOTAL PROJECT SYSTEM EVALUATION AND COSTING SO AS TO ASSURE AN OPTIMUM SYSTEM OF COAL PRODUCTION AND TRANSPORTATION THAT TAKES INTO ACCOUNT ANY VARIATION IN THE QUALITY OF COAL.

C. PROJECT DESIGN: THIS SHOULD INCLUDE THE DETAILED ENGINEERING AND COSTING OUT OF THE PROJECT, PREPARATION OF BID DOCUMENTS, DESIGN OF FINANCIAL REPORTING AND CONTROL SYSTEM, PROPOSALS FOR MANAGEMENT OF PROCUREMENT, CONSTRUCTION SUPERVISION, COMMISSIONING OF FACILITIES AND INITIAL OPERATION, TRAINING, PROVISION OF ADVISORY SERVICES DURING AN INITIAL PERIOD OF FULL OPERATIONS.

11. THESE FUNCTIONS WILL, EXCEPT WITH RESPECT TO SYSTEM OPTIMIZATION, BE RELATED TO COAL MINE, RAILWAY, COAL LOADING PORT, COAL UNLOADING SYSTEM AND MARINE TRANSPORTATION SYSTEM. THEY WOULD ALSO INVOLVE A CONTINUING DIALOGUE WITH NATIONAL POWER COMPANY AND ITS CONSULTANTS.

12. PROJECT MANAGEMENT AND/OR ENGINEERING CONSULTANTS OR CONSORTIA HAVING SUBSTANTIAL EXPERIENCE IN INTER-MODAL PROJECT MANAGEMENT, DESIGN AND CONSTRUCTION SUPERVISION IN OVERSEAS TERRITORIES, AND WHICH ARE PREPARED TO UNDERTAKE A LONGTERM OPERATIONAL ROLE IN UNCLASSIFIED

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MINING AND TRANSPORTATION BASED ON PRACTICAL EXPERIENCE, ARE INVITED TO INDICATE THEIR INTEREST AND TO PROVIDE REFERENCES.

THEY SHOULD ALSO DETAIL THEIR PAST PERFORMANCE IN MEETING DEADLINES, IN STAYING WITHIN COST ESTIMATES, AND TRANSFERRING SKILL AND KNOW-HOW TO CLIENT AND THEIR EXPERIENCE IN ANY OR ALL OF THE FOLLOWING FILEDS: COAL MINING, COAL FIRED POWER STATIONS OR OTHER COAL-RELATED PRIECTS DEVELOPED INDIVIDUALLY OR AS INTEGRATED SYSTEMS INCLUDING RAIL AND MARINE TRANSPORT, AND STATE THEIR EXPERIENCE IN INDONESIA AND/OR SOUTH EAST ASIA. FIRMS SHOULD ALSO PROVIDE DETAILED CORPORATE INFORMATION (COPIES OF 10K FORMS AND/OR ANNUAL REPORTS ARE REQUIRED FROM PUBLIC COMPANIES).

13. IT IS NOT REQUIRED AT THIS STAGE THAT ANY RESPONDENT MAKE SPECIFIC ARRANGEMENTS WITH SUB-CONTRACTORS OR FOR JOINT VENTURERS TO CARRY OUT THE FUNCTIONS DESCRIBED, ALTHOUGH THERE WOULD BE NO OBJECTIONS TO THE DESCRIPTION OF SUCH ARRANGEMENTS, IF THEY ALREADY EXIST OR ARE FORESEEN. IT IS ANTICIPATED THAT SPECIALIST SUB-CONTRACTORS, OR JOINT VENTURES, ACCEPTABLE TO THE GOVERNMENT, OR ITS AGENCIES, AND THE WORLD BANK, MAY BE REQUIRED IN SOME OF THE FOLLOWING FILEDS:

I. COAL MINING: DRILLING, GEOLOGICAL AND GEOTECHNICAL ANALYSIS, OPEN PIT MINE PLANNING, AND OPERATIONS RAILWAY

CAR LOADING-COAL HANDLING INCLUDING STOCKPILING. IT IS NOT ANTICIPATED THAT COAL WASHING FACILITIES WILL BE REQUIRED. II. RAILWAYS: SIGNALLING, OPERATION OF MIXED GENERAL AND BULK RAILWAYS SYSTEMS, MAINTENANCE AND REPAIR, TRACK RECONSTRUCTION, PREPARATION OF TARIFFS MATERIALS HANDLING AT MINEHEAD AND MARINE TERMINALS.

III. MARITIME TRANSPORT: VESSEL DESIGN AND CONSTRUCTION SUPERVISION, MARINE OPERATIONS, TIME CHARTER MANAGEMENT AND SUPERVISION.

IV. CIVIL WORKS: SOILS ANALYSIS, WAVE STUDIES.

 ${\tt V.}$  FINANCIAL: INSTALLATION OF MANAGEMENT ACCOUNTING SYSTEMS, COST ACCOUNTING.

VI. TRAINING: FINANCIAL TECHNICAL TRAINING FOR MINE, RAILWAY, AND VESSEL OPERATIONS AND MAINTENANCE.

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INFO OCT-01 ISO-00 EB-08 /021 W

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P R 250905Z AUG 77 FM AMEMBASSY JAKARTA TO USDOC WASHDC PRIORITY AMEMBASSY SINGAPORE INFO SECSTATE WASHDC 3427 AMCONSUL SURABAYA AMCONSUL MEDAN

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REPLIES TO THIS INQUIRY SHOULD INDICATE WHICH OF THESE, OR OTHER, FIELDS OF ACTIVITIES THE CONSULTANT DEEMS TO BE LACKING IN HIS ORGANIZATION AND PROVIDE GENERAL DETAILS OF ANY JOINT VENTURE AGREEMENTS. FOR INFORMATION, JOINT VENTURES, IF SELECTED, WOULD BE REQUIRED TO PROVIDE SUBSTANTIAL FINANCIAL GUARANTEES AND INDEMNITIES IN ORDER TO ASSURE SUCCESSFUL PROJECT COMPLETION AND OPERATION, REGARDLESS OF ANY CHANGES IN THE STATUS OF THE JOINT VENTURE.

14. TIMING OF ACTIVITIES: MOBILIZATION SHOULD BE COMMPLETED BY MARCH 1978. THE FIRST PRIORITY WOULD BE TO DETERMINE, ON THE STRENGTH OF VOLUME AND COAL QUALITY DATA PRODUCED BY THE DRILLING PROGRAM, THE MINING COST TO PROVIDE IN CONJUNCTION WITH COST AND PRICE INFORMATION GIVEN IN TRANSPORT STUDIES ALREADY COMPLETED, DATA SUFFICIENT TO PROVE THE ECONOMIC FEASIBILITY OF COAL MINING AT BUKIT ASAM AND TRANSPORT TO SURALAYA ON THE WEST COAST OF JAVA, SO THAT A DECISION COULD BE TAKEN BY THE END OF JUNE 1978 ON IMPLEMENTING A DUAL FIRED ELECTRIC POWER PLANT PROJECT.

15. REQUEST FOR PREQUALIFICATION SHOULD BE RECEIVED IN TWELVE COPIES TO ITEM SIX ABOVE, EIGHT COPIES TO THE WORLD BANK, INDUSTRIAL PROJECTS DEPARTMENT, 1818H STREET, N.W., WASHINGTON, D.C. 20443 AND TWO COPIES TO WORLD BANK, RESIDENT STAFF, INDONESIA, P.O. BOX 324/JKT., JAKARTA, INDONESIA, UNCLASSIFIED

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BY OCTOBER 1, 1977.

16. AFTER AN INITIAL REVIEW OF PROPOSALS, ALL OF THOSE EVALUATED AS HAVING ADEQUATE RELEVANT EXPERIENCE AND HAVING A RECORD OF SUCCESSFUL AND TIMELY PROJECT MANAGEMENT, QUALIFIED AND EXPERIENCED KEY STAFF, WILL BE NOTIFIED. A SHORT LIST OF NOT MORE THAN 5 FIRMS, EVALUATED AS HAVING THE BEST QUALIFICATIONS, WILL BE PREPARED. THE FIRMS WILL BE INVITED TO COME TO INDONESIA TO EXAMINE THE FEASIBILITY STUDIES, TO INSPECT THE LOCATIONS, TO RECEIVE A PRESENTATION OF MINING DATA, AND ASK RELEVANT QUESTIONS. AFTER THIE MEETING, EXPECTED TO BE HELD IN LATE OCTOBER OR EARLY NOVEMBER 1977, CONSULTANTS WILL BE PROVIDED WITH DETAILED TERMS OF REFERENCE ON WHICH TO MAKE THEIR SUBMISSIONS, WHICH WOULD BE EXPECTED TO BE READY BY MIDDECEMBER.

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